2023 Editorial Calendar

Cover date: 1/13 Ad close: 11/30* 12/5* Ad art due: Mail date: 1/3

☐ IMMUNITY LIFESTYLE

Applying pandemic lessons learned

- "Social Proof" over "word of mouth" • Investing in clinic vs. paying off loans
- · Most popular in DC continuing ed.
- When it's time to recruit a doctor(s) · Functional med. filling health care gaps

DIRECTORY: Retail

SHOW DISTRIBUTION:

FCA, NW Panama City Beach, FL

Ad close:

Cover date: 1/27 12/14* **Ad art due:** 12/19* Mail date: 1/17

☐ THE EDUCATION ISSUE · Results are in! 2023 DC school survey

- · Chiropractic college profiles
- Where is your authority-building content?
- Top 3 CE pursuits for personal growth
- · Lining-up post-grad prospects
- · Should you join the "fast casual" trend?

DIRECTORY: Colleges

☐ SPECIALIZE IN YOUR PASSION

- Personal injury specialization
- Ignore the kinetic chain at your peril
- · Why weight loss is booming for DCs
- · Adding video storvtelling to your mix · Reimbursements: don't take "no"
- · Best practices in patient retention

DIRECTORY: Continuing Education

SHOW DISTRIBUTION:

Parker, Las Vegas

- · How far can you go with personalization?
- Sneaky patient education hacks
- · A blog and its content marketing journey
- · Red light therapy for increased revenue
- · Are you in a rut? Would you know?

DIRECTORY: Orthotics

■ DOCUMENTATION AND EHRS How tech has changed documentation · What you want, and don't, from new EHRs Cover date: 3/10

2/28

4/6

5/9

6/19

7/18

8/17

9/19

Ad close:

Mail date:

Ad close:

Mail date:

Cover date: 5/21

Ad art due: 4/11

Ad art due: 2/1

· Why specialize in senior care? 1/27 · Leaning in to a cash-only practice

Can your clinic run itself?

· Cutting edge vs. Shiny Object Syndrome

DIRECTORY: Finance & Insurance

SHOW DISTRIBUTION:

FCA, NE St. Augustine, FL

Cover date: 3/26 Ad close: Ad art due: Mail date:

2/8

2/13

3/15

□ PATIENT SUPPLEMENTATION

- · A protocol for challenging patients · Starting and marketing a nutrition "store"
- · A gov. supplementation program?
- The content in your marketing funnel
- Reduce inflammation + depression?

• The difference-maker for DCs in court **DIRECTORY:** Nutrition

SHOW DISTRIBUTION:

Logan Symposium, St. Louis, MO

5

Cover date: 4/16Ad close: Ad art due: 3/8

Mail date:

Cover date: 6/25

Cover date: 8/27

Ad close:

Ad art due:

Mail date:

Ad close:

Ad art due:

Mail date:

4/4

5/11

5/16

6/13

7/14

7/19

8/15

3/3

☐ REHAB & PT

- · How going big with rehab paid off Determining patient bone health
- Taming difficult sciatica
- Affordable digital imaging options
- · Omega-3 is the essential patient pill

· How tech is changing topicals

DIRECTORY: Rehab

☐ EVIDENCE-BASED PROTOCOLS

- · Your patients' feet are failing them

☐ WELLNESS & PREVENTATIVE CARE

- · Results are in! Salary & Expense Survey
- Easing into wellness testing
- · What happens when posture goes awry Homeostasis and patient immunity
- · Building a better retention model

Kinesio taping outside of sports

DIRECTORY: Supplies

Cover date: 6/4 Ad close: 4/20 Ad art due: 4/25 Mail date: 5/23

☐ INTEGRATING DISCIPLINES

- The greatest integrative opportunities
- · Pediatric chiropractic: a great start Avoid these e-newsletter mishaps
- · Magic MKTG: your value proposition
- · Be a "primary" with functional medicine · Curcumin combos that show promise

DIRECTORY: Consultants

□ TRENDING TECH

SHOW DISTRIBUTION: FCA, Boca Raton

Is your data just lying there?

Your website needs to convert

Applying acoustic wave therapy

New exam and diagnostic tools

· Preview: The National in Orlando

Generational marketing strategies

☐ 2023 PRODUCT SHOWCASE & **SUMMER BUYERS GUIDE**

The mid-year guide to the top companies and products. Highlights include new entrants, notable products. enhanced services and more. More than 67% of DC's are influenced by advertising in Chiropractic Economics.

SHOW DISTRIBUTION

Shows through Dec. 2023

☐ WOMEN'S HEALTH IN 2023

- Roundtable: DCs serving women's health
- · Are you juggling debt or mastering it?
- New vitamin D powerhouse findings
- · How 1 webinar offers a world of content
- Signs patients are missing sleep

· Boosting innate vs. adaptive immunity **DIRECTORY:** Massage & Acupuncture

Ad art due:

16

Ad close:

Mail date:

Cover date: 10/1

Ad art due: 8/22

Mail date:

• The rise of n-acetyl-cysteine Cover date: 7/31 · What are your various patient journeys? 6/13 Ad close:

Unique injuries benefiting from taping

• The growing musculoskeletal system

- · Texting and cutting-edge comms.
- Detox and fasting for patients

DIRECTORY: Diagnostics

SHOW DISTRIBUTION: Life West, San Francisco, CA

☐ SPORTS & YOUTH ATHLETICS

Palmer Homecoming, Davenport, IA

☐ CLINIC COMMUNICATIONS

- How big is your digital footprint?
- · Stay HIPAA with texting, social media
- How PI DCs make it work (or don't)
- · You care, but what about self-care? The rise of marketing attribution
- · What you can learn from urban DCs

DIRECTORY: Tables **SHOW DISTRIBUTION:** Parker, Dallas

DIRECTORY: Software **SHOW DISTRIBUTION:**

The National by FCA, Orlando

☐ LASER CLINICAL APPLICATIONS

- · Red-light therapy and marketing
- Top vitamin and mineral deficiencies Conducting a digital audit to reveal risks

DIRECTORY: Electrotherapy

☐ HERBS & NATURAL MEDICINE For this to work, it needs that

- Connections of the gut microbiome
- Conversion rate optimization (CRO) · What patients are using for pain
- · Oregano oil goes mainstream • This is where CBD goes next

DIRECTORY: Herbs & Homeopathy

Cover date: 7/17

Ad close:

Ad art due:

Mail date:

Cover date: 2/17

Cover date: 4/30

Ad close:

Ad art due:

Mail date:

1/6

1/11

2/7

3/16

3/21

4/18

6/1

6/6

7/5

Ad close:

Ad art due:

Mail date:

Cover date: 9/17 Ad close: Ad art due: Mail date:

8/3 8/8 9/5

· Results are in! Fees & Coding Survey • Top 5 errors and how to avoid them

☐ 2024 WINTER BUYERS GUIDE

Chiropractic Economics.

☐ CODING CONFIDENTLY

- Tax breaks and strategies for DCs
- · Hyper-local marketing and your clinic · Which topicals really penetrate skin?

The guide DCs turn to for end of year

and alpha listings. More than 67% of

DC's are influenced by advertising in

purchasing decisions. Company profiles

· Your 1st chiropractic research paper

DIRECTORY: Marketing

Cover date: 12/17 Ad close: Ad art due:

11/1 11/6 Mail date: 12/5

☐ CUSTOM CARE

• DC neurologists leaving MDs behind Locking in the kinetic chain

Testing an integrated MKTG campaign

Treating anxiety and inflammation

 Percussion massage benefits · Patient diets: keto vs. Mediterranean

DIRECTORY: Patient Education

10/24

FCA, SW Naples, FL

☐ THE BODY ISSUE

SHOW DISTRIBUTION:

Cover date: 11/26 Ad close:

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10/13 10/18 11/14

SHOW DISTRIBUTION: Shows through June 2024

WELLNESS

REHAB/MULTIDISCIPLINE

REVISED: 8/15/22

SHOW DISTRIBUTIONS REPRESENT SCHEDULE AT THE TIME OF PRINT AND MAY BE SUBJECT TO CHANGE

Cover date: Ad close: Ad art due:

Cover date:

Ad art due:

Mail date:

6/29

7/6

8/1

Ad close:

10/22 9/8 9/13 10/10

Joint issues and laser success stories

Ad close: Ad art due: Mail date:

 Offering cosmetic therapy benefits Personalized and convenient care trends Natural solutions for muscle cramps Patient care outside of the clinic

DIRECTORY: Anti-Aging

New discoveries in building immunity

• A review of gut biotics for patients

LEGEND:

TECHNOLOGY

Mail date:

Insurance, cash-only or both? • Will your practice survive retirement?

18 Cover date: 11/5

9/22 9/27